IFORS SURVEY - OR PRACTICE QUESTIONNAIRE

The aim of this survey is to find out more about the use of OR and related analytical methods/techniques by in-house and external consultant/analysts.

The questionnaire is in two main parts, section 3 which covers organisational information and section 4 which covers your experience of using OR-type methods and approaches. Most questions require a 'tick box' response but a few require free form text. You can move forwards and backwards through the questionnaire but you must complete the questionnaire in one session. In section 5 you are given the opportunity to add personal comments that you think will be helpful to us. At the end you can submit your completed questionnaire and also print a copy for your own records.

Many thanks in advance for taking part in the survey.

1. Country where you are based:	
2. Personal Information	
2.1 Name	
2.2 Position in organisation (please give	
your actual job title and a descriptive title (how you describe your role) eg senior	
information officer (business analyst)	
intermation officer (buchless analyst)	
2.3 Email address	

3.10 Name of your organis	ation
3.11 Name of parent organ applicable)	isation (if
3.12 Turnover of your orga	nisation
Click Here ▼	
< \$500k	
\$501k - \$10m	
\$11m - \$100m	
\$101m - \$1000m	
>\$1000m	
3.13 Number of employees	(approx)
Click Here ▼	
< 100	
101 - 1000	
1001 - 10,000	
10,001 - 100,000	
>100,000	

3.14 Industry Sector -- please tick --Click Here--External Consultancy - Commercial External Consultancy - Academic Aerospace and Defence (non-government) Banking & Finance Construction & Property Consumer Goods Engineering Health Industrial Leisure Media Natural Resources Public Sector, including Defence, Government, and Police Retailing Support Services Technology **Telecoms** Transport **Utilities** Other (please state)

3.2 OR (and related) groups and their location in the organisation

(Include Your Group and other groups that sometimes use OR methods eg the IT. marketing, planning)

3.21 Name of grou	ıp	
3.211 Objectives of supply chain plan	of group (e.g OR services, ning)	
3.212 Location of division)	group (e.g finance	
3.213 Size of grou	p (only include those carry	ing out OR studies)
Click Here		·
1-2		
3-5		
6-10		
11-20		
21-30		
31-50		
>50		
3.214 Financial co	ontrol (e.g are projects char	ged directly to clients)
3.215 Reporting le	evel of group manager (how	many levels from the Chief Executive
Click Here	▼	
1		
2		
3		
4 5		

3.2	2 Name of alternate 21 Objectives of G					
	vices, supply cha					
		oup A (e.g finance				
aivi	sion)					
3.22	23 Size of Group	A (only include tho	se carryi	ng out OR	studies)	
	Click Here ▼					
	1-2					
	3-5					
	6-10					
	11-20					
	21-30					
	31-50					
	>50					
	Click Here ▼ 1 2					
	3 4 5 >5					
	<i>4 5</i>					
	<i>4 5</i>					
3 22	4 5 >5	tive group R				
	<i>4 5</i>					
3.23	4 5 >5 Name of alterna	Group B (e.g OR				

Click Here ▼ 1-2 3-5 6-10 11-20 21-30 31-50 >50 3.234 Financial control (e.g are projects charged directly to clients)
3-5 6-10 11-20 21-30 31-50 >50 3.234 Financial control (e.g are projects charged directly to clients) Yes No
6-10 11-20 21-30 31-50 >50 3.234 Financial control (e.g are projects charged directly to clients) Yes No
11-20 21-30 31-50 >50 3.234 Financial control (e.g are projects charged directly to clients) Yes No
21-30 31-50 >50 3.234 Financial control (e.g are projects charged directly to clients) Yes No
31-50 >50 3.234 Financial control (e.g are projects charged directly to clients) Yes No
3.234 Financial control (e.g are projects charged directly to clients) Yes No
3.234 Financial control (e.g are projects charged directly to clients) Yes No
C Yes No
C Yes No
○ No
3.235 Reporting level of group manager (how many levels from the Chief Executive)
Click Here ▼
1
2
4
5 >5
20

3.3 Usage of external consultants for OR work

(Three point scale: none, occasional (1 to 3 times per year), frequent (>3))

3.31 Commercial Consultants			
a) Conoral management	none	occasional (1 to 3 times per year)	frequent (>3)
a) General management (international)			
b) General management (local)	$lue{oldsymbol{\circ}}$	<u>O</u>	$lue{\mathbb{C}}$
c) Specialist consultancy (international)	O	C	O
d) Specialist consultancy (local)	0	0	<u>O</u>
3.32 Academic Consultants			
		occasional (1 to	
	none	3 times per year)	frequent (>3)
a) International	$lue{oldsymbol{\circ}}$	lacktriangle	$lue{oldsymbol{\circ}}$
b) Local	0	0	<u>O</u>

3.4 Barriers to the use of OR

Rate on a scale of 1 (not important, not relevant) to 5 (very important) Tick all that apply

3.41 High cost of using OR					
	1 = not i mportant	2	3	4	5 = very i mportant
a) Staff	<u>O</u>	<u>O</u>	<u>O</u>	O	O
b) Training	<u>O</u>	0	<u>O</u>	0	0
c) OR software	<u>O</u>	<u>O</u>	0	O	<u>O</u>
d) Computing hardware	<u>O</u>	<u>O</u>	<u>O</u>	0	0
	1 = not i mportant	2	3	4	5 = very i mportant
3.42 Available staff lack required expertise	O	O	O	O	O
3.43 OR software inadequate/difficult to use	0	<u>O</u>	0	<u>•</u>	<u> </u>
3.44 Data limitations	$lue{\mathbb{C}}$	O	O	O	O
3.45 Client/senior manageme					F
	1 = not i mportant	2	3	4	5 = very i mportant
a) Company cannot support in- house OR		Ō	O	0	O
b) Company unconvinced of potential benefits	O	0	0	<u>()</u>	O
c) Lack of awareness of OR	<u>C</u>	<u>O</u>	<u> </u>	0	0
d) Clients cannot understand C methods	OR O	O	O	lacktriangle	O
e) Organisation culture not suit to use of OR	ed C	<u>O</u>	0	<u>•</u>	<u> </u>

4. Personal Experience of OR Practice

4.11 Age	
Click Here ▼	
<21	
21-25	
26-30	
31-40	
41-50	
51-60	
>60	
4.12 Academic qualifications	
undergraduate (name of university, subject of degree eg mathematics, Lancaster)	
or degree eg mathematics, Lancaster)	
4.13 Academic qualifications - postgraduate	
(eg PHD Operational Research, Lancaster)	
4.14 On-the-job training: tick those that appl	y and give duration
OR techniques	
Satistics	
Saustics	
0 "	
Software packages	
Consultancy skills eg report writing,	
presentation skills	
Other	
A 45 Vacua in OD	
4.15 Years in OR Click Here ▼	
0-2	
3-5	
6-10 11-20	
>20 years	

4.16 Years	in the organisation
Click H	Here ▼
0-2	
3-5	
6-10	
11-20	
>20 yea	<u>rs</u>
4.17 Memb	ership of local OR Society
Yes	
No	
4 10 Mamb	ership of other professional societies free text
4. 10 WEILID	ership of other professional societies free text

4.2 Understanding and Use of OR and related techniques

Please rate the following techniques and methodologies on a 4-point scale

No knowledge = 0; Awareness = 1; Occasional use (1-3 times per year) = 2; Frequent use (>3 times per year) = 3

Data mining, including decision trees, logistical regression, neural networks	No knowledge = 0	Awareness = 1	Occasional use = 2	Frequent use = 3
Decision analysis, including MCDA (multi-criteria decision analysis)	0	•	0	O
Decision Support Systems	$lue{oldsymbol{\circ}}$	<u>(</u>	<u>O</u>	<u>O</u>
Financial analysis / modelling, including Credit Scoring models	0	•	0	0
Forecasting	$lue{oldsymbol{\circ}}$	$lue{oldsymbol{\circ}}$	0	O
Game Theory	0	<u>O</u>	<u> </u>	<u>•</u>
Inventory models	$lue{oldsymbol{\circ}}$	$lue{oldsymbol{\circ}}$	O	0

Optimisation - Descrete methods, including MP, LP, IP, DP, Heuristics	No knowledge = 0	Awareness = 1	Occasional use = 2	Frequent use = 3
Optimisation - Stochastic	<u>O</u>	$lue{oldsymbol{\circ}}$	<u>O</u>	<u>O</u>
Problem Structuring (Soft OR), including Soft Systems Methodology, Cognitive mapping/SODA, Strategic Choice Approach, Other	•	•	•	<u>•</u>
Project management and control techniques, including CPS, CPA,PERT	C	O	<u>(</u>	O
Quality Management, including Six Sigma	O	0	0	<u>O</u>
Queuing models	$lue{\mathbb{C}}$	<u>C</u>	0	<u>O</u>
Risk analysis	<u> </u>	<u> </u>	<u> </u>	<u>O</u>
Scheduling	$lue{\mathbb{C}}$	O	0	O

	No knowledge = 0	Awareness = 1	Occasional use = 2	Frequent use = 3
Simulation, including discrete event, agent based	O	O	0	<u> </u>
Spreadsheet modelling - basic	O	<u></u>	<u>(</u>	<u></u>
Spreadsheet modelling - advanced, including VBA	O	O	0	0
Statistical analysis - basic, including probability	C	O	<u>(</u>	O
Statistical analysis - advanced, including multivariate	O	O	0	0
Strategic Planning, including Cost Benefit Analysis, Performance Management, Balanced scorecard, scenario planning	C	C	C	C
System Dynamics	<u></u>	<u></u>	<u>O</u>	0
Yield (Revenue) management	<u>O</u>	<u>O</u>	<u>(</u>	<u></u>
Other please specigy	© 	0	0	0

Soft OR / Problem Structuring	ones			
	No knowledge = 0	Awareness = 1	Occasional use = 2	Frequent use = 3
Cognitive mapping / SODA / Journey Making	O	O	<u>C</u>	<u>(</u>
Influence diagrams	O	O	O	O
Robustness analysis	$lue{oldsymbol{\circ}}$	<u>O</u>	<u>C</u>	$lue{oldsymbol{\bigcirc}}$
Soft Systems Methodology	0	0	<u>•</u>	<u></u>
Strategic Choice Approach	<u>O</u>	<u>O</u>	$lue{oldsymbol{\bigcirc}}$	$lue{oldsymbol{\bigcirc}}$
Other please specigy	0	0	0	<u>•</u>

4.3 Application areas

Please rate the following application areas on a 3-point scale

No projects = 0; occasional projects (1-3 per year) = 1; frequent projects (>3 per year) = 2

Finance, including credit & risk	No projects = 0	Occasional projects = 1	Frequent projects = 2
analysis	•		•
Marketing, including advertising, pricing and customer relationship management	O	O	0
Production, including maintenance & reliability	<u>(</u>	<u>(</u>	C
Project Management & Control	O	<u>O</u>	O
Logistics and Supply Chain, including procurement, transportation, distribution	O	O	O
Personnel and Manpower planning	0	O	O
Strategic Planning	$lue{\mathbb{C}}$	<u>C</u>	0
IT	O	<u>(</u>)	0
Other please specify	O	O	O

4.4 Usage of OR-related Software (including statistics)

	Which OR-related software packages do you use most? (list up to 5, excluding Excel and rate their usage on the following scale)				
а					
	Occasional (0-1 per year) = 1	Regular (2-5 per year) = 2	Frequent (>5 per year) = 3		
b					
	Occasional (0-1 per year) = 1	Regular (2-5 per year) = 2	Frequent (>5 per year) = 3		
С					
	Occasional (0-1 per year) = 1	Regular (2-5 per year) = 2	Frequent (>5 per year) = 3		
d					
	Occasional (0-1 per year) = 1	Regular (2-5 per year) = 2	Frequent (>5 per year) = 3		
е					
	Occasional (0-1 per year) = 1	Regular (2-5 per year) = 2	Frequent (>5 per year) = 3		

5. Personal Comments

Please add any further comments about the survey that you think will be helpful to us					

Thank you for completing the questionnaire. Please click on submit to complete the questionnaire.